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Buyer Needs Assessment

Knowing what you want makes the search and decision process easier, more efficient and more successful. This tool can offer some helpful guidance. Be sure you have discussed your purchase with a mortgage broker and have been pre-approved for the amount you can comfortably spend.

Maximum Price: _____ Desired Close Date: _____

Maximum Taxes: _____

LOCATION PREFERENCES

Town(s) _____

Neighborhood Style _____

Close proximity to: Shopping Train Highway Waterfront

Necessary Lifestyle Amenities: _____

Preferred Land size: _____

DESIRED HOME FEATURES:

a. Rooms: _____ Bedrooms: _____ Baths: _____ ½ Baths: _____

b. Garage size: _____ Parking: _____

c. Total Square Footage requirement: _____

d. Preferred Home Style: _____

e. Unacceptable Home Styles: _____

f. Special Needs: _____

g. Basement preference: Finished___ Walkout ___ Interior Access ___

h. Septic/Well_____ City/Sewer _____

i. Additional needs: _____

Rate your top 5 desired features and assign a value to each from 5 to 10, level of importance. When trying to decide between two or more homes, this value exercise can help determine the best decision.

TOP 5 DESIRED FEATURES

Value 5 - 10

1. _____

2. _____

3. _____

4. _____

5. _____
